# EL & S Consulting LLC



At **EL & S Consulting**, we are committed to excellence and innovation. Our mission is to empower organizations with tailored solutions that drive success and sustainable growth. Partner with us to transform your business and stay ahead in today's dynamic market.

### **Our Unique Value Proposition**

**EL & S Consulting** is a dynamic provider of strategic consulting, cutting-edge technology solutions, that optimize operations, enhance product quality, and drive business growth as well as managed services. We serve a diverse range of industries, leveraging our extensive experience and industry knowledge to deliver innovative and flexible solutions that drive organizational performance. With over 15 years experience in IT operations and consulting, our niche area of expertise is around CRM/Salesforce, Artificial Intelligence & Data. EL & S Consulting team has experience with both management consulting and technology capabilities in data integration, automation, and real-time reporting

# **Core Capabilities**

**Agile Methodologies**: Our proficiency in Agile and SAFe frameworks ensures efficient project delivery and adaptability to changing business needs. We leverage Agile methodology during project implementation and delivery

Business Strategy & Planning: Strategic guidance to align IT initiatives with business goals and optimize operations.

**Process Improvement**: In-depth analysis and implementation of efficiency-enhancing measures to boost productivity and reduce costs for programs and projects.

**Systems Design & Integration**: Specializing in **CRM/Salesforce**, **Artificial Intelligence** (AI) & **Data systems**, we create robust, scalable solutions tailored to your needs.

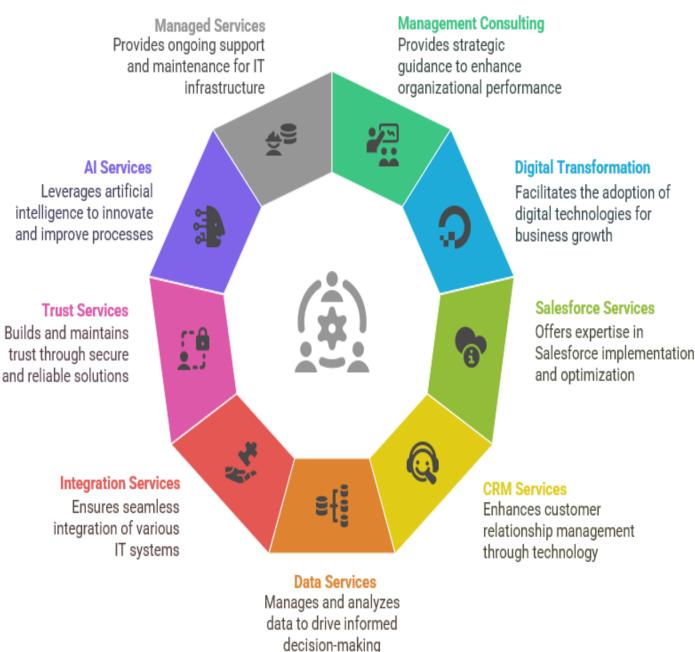
**Cloud Solutions**: Comprehensive cloud services including architecture design, application development, and seamless integration for digital transformation.

**Artificial Intelligence, Cybersecurity & Networking**: Thorough security assessments and implementation of secure networking solutions to safeguard your data and operations leveraging Artificial Intelligence.

**Managed Services**: Proactive management and optimization of your application portfolio. Round-the-clock support to maintain your IT infrastructure and swiftly resolve issues.

## Hardware & Software reseller

# EL&S Consulting's Core Services



# Why BET on EL & S Consulting LLC



**Business** – we bring value to your business with a proven methodology **Experience** – understand your priorities and work alongside your people **Technology** – deliver cutting edge technology

- SBA WOSB Certified
- Montgomery County Vendor Certs MFD & LSBRP Certs
- State of MD Certs MBE, DBE, SBR

#### Certifications

- Salesforce Certs
- HPE Certs
- SaFe Agilist Cert
- Cloud Business Essentials by IDC

# Partner & Value-Added Reseller (Federal, State & Commercial)

- Salesforce/Mulesoft etc
- HPE
- DELL

- IBM
- Microsoft
- Adobe

#### Clients

- U.S. Dept. of Homeland Security
- U.S. Dept. of the Treasury
- U.S. Dept. of Energy
- Veterans Administration
- Transportation Security Admin (TSA)

# **NAICS Codes**

- 541519 423430
- 541512 541611
- 541511 541890

Registered Name: EL & S CONSULTING LLC

**Corporation Type:** S-Corp

**State of Incorporation:** Maryland

CAGE #: 9WFM7

**D&B D-U-N-S:** 117617987

**EIN #:** 85-1838858

- Pfizer Pharm
  - AstraZeneca Pharm
  - Bristol Myers Squibb
  - Baxter International Pharm
  - Novartis Pharm











































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