



**CONSULTING LLC**  
INNOVATE. INTEGRATE. ELEVATE.

## CAPABILITY STATEMENT

EL & S Consulting LLC is a dynamic provider of strategic consulting, cutting-edge technology solutions, and comprehensive managed services. We serve a diverse range of industries, leveraging our extensive experience and industry knowledge to deliver innovative and flexible solutions that drive organizational performance.

## Our Unique Value Proposition

### Versatile Expertise:

With over 15 years of CRM experience in IT operations and consulting, we bring a wealth of knowledge to various sectors, such as Government, Federal, Public Sector & Fortune 500 organizations.

### Technology Implementation:

We excel in implementing state-of-the-art technology solutions that optimize operations, enhance product quality, and drive business growth.

### Agile Methodologies:

Our proficiency in Agile and SAFe frameworks ensures efficient project delivery and adaptability to changing business needs.

### Authorized Reseller/Partner:

Value added reseller collaborating with leading technology manufacturers to provide cost-effective Software, Hardware, License, and Peripherals.

## Core Capabilities

### Consulting Services

#### Business Strategy & Planning:

Strategic guidance to align IT initiatives with business goals and optimize operations.

#### Process Improvement:

In-depth analysis and implementation of efficiency-enhancing measures to boost productivity and reduce costs.

#### Resource Management:

Expert handling of large-scale projects, ensuring optimal resource allocation and utilization.

### Technology Services

#### Systems Design & Integration:

Specializing in Salesforce and Oracle Siebel systems, we create robust, scalable solutions tailored to your needs.

#### Cloud Solutions:

Comprehensive cloud services including architecture design, application development, and seamless integration for digital transformation.

#### Cybersecurity & Networking:

Thorough security assessments and implementation of secure networking solutions to safeguard your data and operations.



**Sandra A. Ahiekpor**  
CEO



**Zigfried E. Ahiekpor**  
President

### Managed Services

#### Business Process Outsourcing:

Streamlining operations by managing non-core processes, allowing you to focus on strategic initiatives.

#### Application Outsourcing:

Proactive management and optimization of your application portfolio.

#### Help Desk & Infrastructure Support:

Round-the-clock support to maintain your IT infrastructure and swiftly resolve issues.

### Industry Expertise

While we serve a broad range of sectors, we have developed specialized knowledge in areas such as:

- IT and Software Development
- Value Added Hardware & Software Reseller
- Professional Services
- Advertising and Marketing
- Procurement & Supply Chain

# Clients

## Government Sector

U.S. Department of Homeland Security  
U.S. Department of the Treasury  
U.S. Census Bureau  
U.S. Department of Energy  
Veterans Administration  
Transportation Security Administration (TSA)

## Healthcare and Pharmaceuticals

Pfizer Pharmaceutical  
AstraZeneca Pharmaceuticals  
Bristol Myers Squibb  
Baxter International Pharmaceutical  
Novartis Pharmaceutical

## Telecommunications

AT&T  
SETAR Teleco (Aruba)

## Financial Services

Morgan Stanley  
The Hartford

# Certifications

- **Salesforce Certified:** Admin, AI Associate, Service Cloud, Sales Cloud, CPQ Specialist, Data Cloud, Experience Cloud, Business Analyst
- SAFe4 Agilist: Certified in Agile methodologies
- Cloud Business Essentials by IDC

# NAICS Codes

541519 Other Computer Related Services  
541512 Computer Systems Design Services  
541511 Custom Computer Programming Services  
423430 Computer and Computer Peripheral Equipment and Software Merchant Wholesalers  
541611 Administrative Management and General Management Consulting Services  
541890 Other Services Related to Advertising

# Company Information:




Registered Name: EL & S CONSULTING LLC  
Corporation Type: S-Corp  
Incorporated: July 2020  
State of Incorporation: Maryland  
CAGE #: 9WFM7  
D&B D-U-N-S: 117617987  
EIN #: 85-1838858



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At EL & S Consulting LLC, we are committed to excellence and innovation. Our mission is to empower your organization with tailored solutions that drive success and sustainable growth. Partner with us to transform your business and stay ahead in today's dynamic market.

## Contact Us

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